

Marquis G. Bullock

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[linkedin.com/in/marquis-bullock-a8bba359](https://www.linkedin.com/in/marquis-bullock-a8bba359)

SUMMARY OF SKILLS

- Critical thinking and analysis: Ability to research and provide strategic advice on the economic, political, and social effects of public policy.
- Creative problem solver.
- Positive and energetic: I thrive in high pressure environments.
- Bicultural and bilingual. Fluent in Spanish and English.
- Fluent in computer systems. Microsoft Suite: Word, Excel, PowerPoint etc.
 - xData related: R programming.
- Trained in Design Thinking.
- Effective management: Ability to develop and align staff around organizational goals, objectives, and deadlines.
- Communication: Ability to effectively communicate with and motivate staff and provide strategic advice and counsel to other leaders.
- Ability to translate quantitative data into concise information for actionable decision making in support of meeting and maintaining deliverables.
- Ability to collaborate with multiple functions and disciplines efficiently.
- General writing; memos, reports, social media engagement.
- Current and Future state research and analysis.

EDUCATION

UNIVERSITY OF WASHINGTON, SEATTLE

Master of Art in International Studies (*IN PROGRESS*)

Sept. 2021 - Expected completion June 2023

UNIVERSITY OF WASHINGTON, SEATTLE

Bachelor of Arts in History & Minor in Data Science

Sept. 2018 - June 2021

Seattle, WA

- Dean's List: in Major GPA 3.79;
- Relevant Non-Major Coursework: Economics, Accounting, Spanish, English, Statistics, R programming

HIGHLINE COLLEGE

Associates in Arts

Sept. 2015- June 2018

Des Moines, WA

- Phi Theta Kappa Scholar

DIRECTLY RELEVANT EXPERIENCE (not in chronological order)

University of Washington

Admissions Reader

Dec. 2021 –March 2022

- Holistic Review reader
- Review over 750 applications over the course of the term.
- Analyze and score applications based on university designed holistic review priorities.

VERN FONK INSURANCE

Branch Manager

Feb, 2013 – Feb. 2017

Renton, WA

- Promoted to branch manager after reaching company-wide success in sales (youngest in the company's history)
- Management responsibilities included ensuring office profitability, managing staff training and work schedules, setting office policy, and meeting organizational health expectations.
- Set daily sales goals for staff and supported their achievement of those goals.
- Trained staff on sales techniques, including how to close a sale.
- Achieved sales growth of 5% to 10% a month.
- Reported sales, organizational health, and training expectations to corporate leadership in person and online presentations.
- Worked to find insurance-based solutions for unique client problems.

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Sales and Support

- Provided support to office staff and managed customer product questions.
- Promoted to sales staff after one month.
- Passed Property and Casualty licensing requirements to become a licensed insurance agent.
- One of the top agents in the company, averaging 60 to 80 new policies a month and generating approximately \$100,000 a month in premiums paid.
- Served as primary agent for Spanish-speaking clients and prospects.

TRADER JOE'S

Aug. 2018 – Present

Crew Member, Part-Time

Seattle, WA

- Work in a team of 35+ employees. Fluidly moving from customer relations to non-customer facing tasks.
- Effectively communicate management expectations to team members.
- Customer Service excellence. Regularly resolve customer complaints and deliver on company customer experience expectations.
- Informal floor lead to ensure high quality customer service.
- Train new employees on floor procedure and customer service expectations.

PROJECTS

UNIVERSITY OF WASHINGTON

Jan. 2021 – Mar. 2021

Senior Research Project

Seattle, WA

- Researched the social, political, and economic impact of World War I.
- Researched the correlation between income, political affiliation, and national economic perception using data from a Gallup survey.

ADDITIONAL INFORMATION

- Married, Father of 3.
- Homeowner
- I chose to major in History because of a life-long love of the subject. The major also enabled me to add data-rich coursework and opened the door for my minor in Data Science. That combination, I believe, gives me the ability to use the perspective that History provides in a non-academic environment.
- Additionally, I consider myself to be a lifelong learner. I constantly invest in my human capital through coursework and reading.