

[Graphical Version](#)[Home](#) ▶ [Trade and Investment](#) ▶ [State Trade Fact Sheets 2007](#) ▶ Washington

Washington

[PDF Format](#)

- Canada–U.S. trade supported 7.1 million U.S. jobs
- Total Canada–U.S. merchandise trade: \$489 billion
- 153,000 Washington jobs are supported by Canada–U.S. trade
- Canadians made more than 1,775,900 visits to Washington, spending \$320 million
- Washington residents made more than 1,382,300 visits to Canada, spending \$411 million

A close relationship...

In 2006, bilateral exchange between Washington and Canada increased by 6%, reaching \$19.2 billion in merchandise trade. Washington shipped over \$5.4 billion in goods to Canada — 12% of the state's foreign-bound exports — and purchased \$13.8 billion. The geographic proximity of these NAFTA partners helps to maintain this prosperous trade relationship.

By air, land and sea

Washington grossed \$1.6 billion in transportation exports to Canada, an increase of 5% from 2005. The leading exports from this sector included aircraft* (\$813 million), trucks* (\$432 million), and aircraft parts* (\$114 million). In addition, the state purchased \$703 million in merchandise from Canada, including aircraft parts*, motor vehicle parts*, ships, boats, and parts.

From the farm to the table

Over \$1.9 billion in agricultural goods crossed the border between the partners. Washington alone exported over \$823 million worth of goods like coffee and orange juice, while Canada shipped live animals, vegetables, and other items amounting to \$1.1 billion to its southern neighbor. Washington exported \$190 million in fish and seafood to Canada. Canada processed the fish and returned \$85 million in frozen fish to the state.

Energized evergreen

Washington exported \$653 million in energy commodities such as fuel oil (\$538 million), coke of petroleum and coal (\$16 million), and lubricating oils and greases (\$2 million). Canada's energy exports (\$8.4 billion) met the demands of the Evergreen State by providing natural gas, crude petroleum, and petroleum and coal products southward.

This land was made for you and me

From the Cascade Mountains to Pike Place Market and the Lewis and Clark trail, Washington state offers geographic, cultural and historical wonders of the Pacific Northwest. In 2006,



Washington's Exports to Canada

2006, in millions of U.S. dollars

- Transportation (\$1,591)
- Agriculture (\$823)
- Energy (\$653)
- Metals (\$475)
- Forest Products (\$354)
- Machinery (\$309)
- Equipment (\$269)
- Personal & Household Goods (\$267)
- Chemicals (\$204)
- Other (\$464)

Washington's Imports from Canada

2006, in millions of U.S. dollars

- Energy (\$8,392)
- Forest Products (\$1,306)
- Agriculture (\$1,134)
- Transportation (\$703)
- Equipment (\$503)
- Metals (\$414)
- Chemicals (\$361)
- Personal & Household Goods (\$275)
- Machinery (\$235)
- Other (\$514)

Canadians made 1,775,900 visits to Washington, spending \$320 million. Washingtonians, who sought the thrill of Whistler or the spectacle of the Calgary Stampede, made 1,382,300 visits to Canada and spent \$411 million in the process.

*not including engines

Canada–Washington Success Stories

Microsoft made public its plans for a software development centre in or near Vancouver, BC. Initially employing 200 people, the facility will have room to grow to 1,000 employees. Microsoft already employs over 800 Canadians in various sales and service offices throughout Canada.

In April 2007, **Horizon Air** of Seattle, placed a firm order for 15 Bombardier Q400 aircraft and has taken options on an additional 20 Q400s. Horizon serves 49 cities in the Western U.S. and Canada. Over the years, Horizon Air has ordered a total of 115 aircraft from Canada, and operates an all-Bombardier fleet.

Air Canada, Canada's largest airline, has placed an order for 37 Boeing 787 aircraft becoming North America's largest Dreamliner operator. Air Canada should receive their first delivery of the new Boeing Dreamliner, the world's most advanced aircraft, starting in 2010. In addition to their order placed for the 787s, Air Canada has also placed an order for seven 777 which will be delivered in 2007. The trade isn't all one-way, Canadian suppliers are participating in both the 777 and 787 programs.

Recently the Port of Tacoma, Port of Seattle and the Port of Vancouver, BC, designed a strategy to jointly reduce maritime, port-related emissions that affect air quality and climate change in the Pacific Northwest. Ports are a critical part of the Pacific Northwest and North American economy, allowing for global trade and travel. This agreement is an excellent example of cooperation to make both sides of the border a "greener" place to do business, to do work and to live.

Washington's Leading Exports to Canada 2006, in millions of U.S. dollars

- Aircraft (\$813)
- Fuel oil (\$538)
- Trucks (\$432)
- Fish & seafood (\$190)
- Paper & paperboard (\$154)
- Containers (\$147)
- Aluminum, including alloys (\$132)
- Aircraft parts, except engines (\$114)
- Steel bars & rods (\$89)
- Coffee (\$76)

Washington's Leading Imports from Canada 2006, in millions of U.S. dollars

- Natural gas (\$5,731)
- Crude petroleum (\$2,220)
- Aircraft parts, except engines (\$444)
- Live animals (\$422)
- Softwood lumber (\$399)
- Petroleum & coal products (\$319)
- Metal fabricated basic products (\$141)
- Vegetables (\$135)
- Electricity (\$112)
- Newsprint (\$106)

July 2007

Tourism

Washington visits by Canadians:	1,775,900
\$ spent:	\$320 million
Washington visits to Canada:	1,382,300
\$ spent:	\$411 million

Jobs

Washington jobs supported by Canada–U.S. trade:	153,000
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Merchandise Trade

Exports to Canada:	\$5.4 billion
Imports from Canada:	\$13.8 billion

Bilateral trade:

\$19.2 billion

For more information on Canada's trade with Washington, please contact:

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*Merchandise trade and tourism figures are from **Statistics Canada**, converted at the rate of US\$1.00=C\$1.1341. Merchandise trade is customs-based for the year 2006. Job numbers are based on 2005 data from a 2006 study commissioned by the Canadian Embassy. Canada's export ranking is from the **World Institute for Strategic Economic Research (WISER)**. All figures are in U.S. dollars. Figures may not add up due to rounding.*

Read previous state trade figures for Washington:

[2006](#) • [2005](#) • [2004](#) • [2003](#) • [2002](#)